

SAP® BUSINESS ONE STARTER PACKAGE

UNLEASH THE POWER OF SAP SOFTWARE WITH SPEED AND EASE

Summary

The SAP® Business One starter package is a version of this industry-proven application that captures the best features for small businesses at a reduced price. Available through SAP channel partners, the starter package is a preconfigured solution for up to five software users, which usually can be implemented at a fixed price. It's tailored to the needs of a small business and, depending on the scope of the project, allows you to get up and running in 3 to 10 days.

The starter package addresses basic accounting, financial, sales, customer relationship management, purchasing, and inventory processes. And if your business needs change, you can upgrade to the full version of SAP Business One. Simply import your new licenses, and you'll be ready to run with the extended functionality. You don't have to buy new software, disrupt operations, or migrate your data. The starter package is ideal for growing companies that need more than standard accounting software, are limited by spreadsheets or nonintegrated business software, and want to realize the efficiency, visibility, and control that a fully integrated business management solution delivers.

Business Challenges

- Meet growing business needs with an integrated yet affordable business management software solution
- Access the right information to make key decisions
- Minimize duplicate data entries, errors, and delays
- Build and maintain closer customer relationships
- Optimize cash flow for business needs

Key Features

- **Accounting and financials** – Manage your general ledger, journals, and accounts payable and receivable
- **Sales and customer relationship management** – Track sales opportunities from first contact to the close of sale, and manage and maintain customer contacts
- **Purchasing and supplier relationship management** – Manage the complete order-to-pay cycle, including receipts, invoices, and returns
- **Inventory and distribution** – Manage your inventory and operations, including delivery and billing
- **Reporting and administration** – Access critical business information to generate timely and accurate reports

Business Benefits

- **Streamline business processes** and help ensure efficient and effective operations
- **Meet core business needs** in a single, integrated software solution that can be expanded as your business grows
- **Achieve greater peace of mind** knowing your business is supported by SAP software
- **Gain faster time to value** by using software that can be implemented quickly at a fixed price, requires little maintenance, and minimizes end-user training
- **Maximize your return investment** by beginning with the starter package and upgrading to extended functionality as needed

For More Information

Call your SAP representative, or visit us online at
www.sap.com/sme/howtobuy/businessone/starter-package/index.epx.



Run your company more efficiently with the SAP® Business One starter package, an integrated business management solution packaged and priced for small businesses.

With the SAP Business One starter package, you'll gain the essential functionality of the SAP Business One application in a preconfigured solution for small businesses.

Software Comparison

	SAP® Business One starter package	SAP Business One
Maximum users	5	Unlimited
Functionality	Limited functional scope of SAP Business One including functionality for basic accounting and finance, sales and customer relationship management, purchasing and supplier relationship management, inventory and distribution, reporting, and administration	Full functional scope including: <ul style="list-style-type: none"> ■ Approval procedures ■ Cost accounting ■ Budget management ■ Fixed assets ■ Pick and pack ■ Material requirements planning ■ SAP Business One Software Development Kit ■ Subsidiary integration
Implementation time range	Depending on the scope of the project, 3 to 10 days, including basic data import from legacy software and basic configuration	2 to 8 weeks
Availability	Available for all countries and languages supported by SAP Business One, with prepackaged, fixed-scope implementation provided for specific countries	Available in 40 countries and 20 languages
Industry relevance	Focused on wholesale distribution, high-value-item retail, and light professional services industries	Focused on automotive; chemicals; consumer products; engineering, construction, and operations; healthcare; higher education and research; high-tech; industrial machinery and components; media; mill products; professional services; retail; and wholesale distribution industries
Partner network	All channel partners; however, some are more active with this offering	More than 1,150 channel partners; providing more than 550 add-on solutions, many industry specific
Customer support	SAP partners certified to deliver support	SAP partners certified to deliver support

For More Information

To learn more about the SAP Business One starter package, call your SAP representative or visit us online at www.sap.com/sme/howtobuy/businessone/starter-package/index.epx.

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