



**SAP® Business One**

## **2019 N'user Group**

USA | November 13-14, 2019

CANADA | November 20-21, 2019



**N'userGroup** | SAP Business One  
**Conference**

**Hartford Nov 13-14 - 2019 - Boucherville Nov 20-21**



## Join Us for Our Exclusive 2019 N'ware User Group!!!

This exclusive 2-day user conference is offered to our valued clients as part of our Client Care Initiatives. You will learn how you can leverage the potential of your actual SAP Business One system and discover new & innovative solutions to bring your business to the next level.

**Day 1** will cover strategic high-level, topics such as SAP Business One's product development roadmap, business strategy, breakout sessions and client success stories. Connect, network & learn from businesses like yours!

**Day 2** will be focused on 2 different tracks, choose from technical or feature-oriented sessions designed to develop your own autonomy and streamline your processes.

### Registration Options & Pricing

#### DAY 1 ONLY

Executive Training  
Sessions

**\$250 per person**

*\*Including meals & hotel room for  
Tuesday night\**

#### DAY 1 + DAY 2

Track 1:  
SAP Business One Training

**\$595 per person**

**\$50 OFF ADDITIONAL  
ATTENDEES**

*\*Including meals & hotel room for  
both days\**

#### DAY 1 + DAY 2

Track 2:  
Technical Training

**\$595 per person**

**\$50 OFF ADDITIONAL  
ATTENDEES**

*\*Including meals & hotel room for  
both days\**

REGISTER TODAY @ [www.nwaretech.com/user-group-2019](http://www.nwaretech.com/user-group-2019)





## DAY 1—EXECUTIVE TRAINING

### SAP Business One Innovation, Technology Trends & Roadmap

**Keynote Speaker - Amman Walia, SAP Business One Channel Sales Manager:**  
Also learn about SAP Business One's roadmap and most exciting features in Version 10.

### 20 Question Assessment

Take a quick health check to find out if you are leveraging SAP Business One

### Business Intelligence (BI)

Eliminate the guesswork in business decisions through Business Intelligence with data visualization, dashboards, and statistical analysis

### Streamline Your Business Processes

Discover top value solutions to increase day-to-day productivity

### Speed Up Your Order to Cash Process

Uncover features that can improve your cash flow

**Complementary Dinner and Special Event**  
*Stay Tuned!!*

8:30 AM

### Welcome

A few words from our CEO, Dan Parent and David Snyder, Global VP

8:45 AM

9:45 AM

10:15 AM  
*Break*

10:30 AM

11:15 AM  
*Lunch*

1:30 PM

2:15 PM

4:30 PM

5:00 PM  
*Cocktail*

6:30 PM

### Round Table Lunch and Learn From Your Peers

It's all about benchmarking! You will be invited to split into different groups to share your victories and challenges

#### Topic 1 - Growing Pains, Growing Needs:

To maintain control, companies are increasingly drilling down into their revenues and expenses and breaking out their financials by company, division, branch, department, etc. How does that translate to your business?

#### Topic 2 - Digital Transformation: Organized Puzzle

More and more software, applications, and addons are needed to manage a business. Describe your software solution portfolio, the value of each application, and how they interact together.

#### Topic 3 - Customer 360:

Having a complete and accurate picture of every customer is crucial to build stronger partnerships. What key information are you tracking? What are the challenges to keep this information up-to-date, and what actions are taken with this data?

### Consultant Panel and Success Stories

Share success stories and discover everyday tips and tricks that will help your company on 3 key aspects:

*(Includes a break!)*



#### Testimonial 1:

E-commerce & Sales Force Automation



#### Testimonial 2:

A Smoother Supply Chain with 3PL, TMS, EDI, WMS



#### Testimonial 3:

Improve User Experience for Higher Productivity



## DAY 2—TRACK 1: SAP BUSINESS ONE TRAINING

### Housekeeping Tasks for Financials in SAP Business One

Our consultants will share top suggestions so you can effectively manage and automate your accounting and financial processes. Improve your closing process, discover hidden journal entry features, learn tips to prevent inventory imbalance and more!

### Everyday Tips and Hidden Features

Maximize your day-to-day work with those too often forgotten features that will streamline and speed up your usage.

### Become a Wizard on the Wizards

Explore the most popular wizards in SAP Business One. Discover how you can save time and increase efficiency with all the wizard tools in SAP Business One!

- Document Generation Wizard
- Procurement Confirmation Wizard
- Campaign Generation Wizard
- MRP Wizard and more!

**End of the 2019 N'ware SAP Business One User Group**  
*Thank you!!*

7:30 AM

### Breakfast

Continental breakfast served at the hotel restaurant

9:00 AM

### The Price of Inefficiently Managing Your Price Lists

Are you spending too much time managing price lists? Do you want to learn how prices are determined in SAP Business One? In this presentation, we will demonstrate how you can maintain price lists more efficiently. Learn more about the Price Update Wizard, price list maintenance methods & pricing hierarchy in SAP Business One.

10:00 AM

11:00 AM

12:00 PM

*Lunch*

### Q&A Lunch with the Experts

Our consultants will be fully dedicated to answering YOUR questions during this live Q&A lunch session.

1:30 PM

### Mastering Your Item Master Data

Your item master is your company's DNA. Do you have an item data master management strategy in place? Learn how to better structure your items, extract valuable information such as SAP's Available-to-Promise, maintain bill of materials more efficiently, and understand how to track your items costs and landed costs.

2:30 PM

3:45 PM

### HANA Analytics Tools: KPIs and Dashboards

Pervasive analytics exclusively for HANA customers enables you to access and visualize your data in a customized way to accelerate your decision-making process, offering immediate and fact-based answers. In this session, you'll learn more about these free analytic tools offered in SAP HANA: Key Performance Indicators (KPIs), and Pervasive & Advanced dashboards.

4:45 PM

*Plus: Sneak peak on B1UP Dashboards (for all customers).*





## DAY 2—TRACK 2: TECHNICAL SESSIONS

### Queries 101 – SQL + SAP HANA

This session will focus on how to query your database to find the information you are looking for. We will explore database structure, SQL query language, outline HANA syntax differences and write a few versatile queries. For more advanced users, our experts will share tricks to optimize existing queries.

### Crystal Reports - Learn How to Build Your Own Reports

Crystal Reports is the main reporting tool in SAP Business One. Whether you need a refresher, or you are learning for the first time, come learn basic form modifications and how to build a report from scratch.

*This session will conclude with a 20 minute Q&A.*

**End of the 2019 N'ware  
SAP Business One User Group**  
*Thank you!!*

7:30 AM

### Breakfast

Continental breakfast served at the hotel restaurant

9:00 AM

### Things You Need to do to Protect Your Data

The objective of this session is to provide you with a list of things you should proactively do to keep your data safe, avoid performance issues and keep your database healthy. We will also explore some monitoring tools.

11:00 AM

12:00 PM  
*Lunch*

### Q&A Lunch with the Experts

Our consultants will be fully dedicated to answering YOUR questions during this live Q&A lunch session.

1:30 PM

3:45 PM

### Integration Solutions Portfolio

SDK, DI API, Layer Service, B1iF, and External Connectors. How do you navigate these options when you need to connect SAP Business One to another solution? Discover the advantages and disadvantages of these main integration solutions on the market.

4:45 PM



*The N'ware User Group really allowed our breakout group to identify common challenges quickly and work together to find very concrete potential solutions.*

*We left with actionable items to improve our day-to-day processes, and at a higher level, understand better the critical role of technology in strategic planning*





## THANKS TO OUR SPONSORS



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## Register Today to Learn New Solutions to Maximize Your SAP Business One

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### Get in Touch!

If you have any questions or comments, please contact our dedicated Client Care team and they will be more than happy to help!

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### VENUE INFO

#### USA

*November 13-14, 2019*

HARTFORD, CT

SHERATON HARTFORD HOTEL  
(AT BRADLEY AIRPORT)

1 Bradley International Airport,  
Windsor Locks, CT 06096

#### CANADA

*November 20-21, 2019*

BOUCHERVILLE, QC

HOTEL DE MORTAGNE

1228 Rue Nobel  
Boucherville, QC J4B 5H1